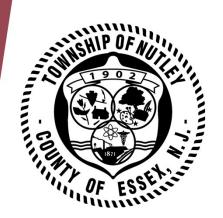
Township of Nutley

2022

Municipal Adopted Budget Presentation

Commissioner Thomas J. Evans
Director of Revenue and Finance

June 7, 2022





2022 Municipal Budget Summary

| Description | 2022 | 2021 | Change | Change % |
|--|--|--|---|--|
| Total Operating Costs - Excluding Grants | \$57,957,086 | \$ 56,489,014 | \$1,468,072 | 2.59% |
| LESS: Revenue | | | | |
| State Aid PILOT Revenues -ON3 BOE - Crossing Guards EMS Billings Construction Permit Fees Other Revenues | \$5,247,630 1,036,815 300,000 600,000 375,000 7,769,666 | \$5,410,130 1,026,891 - 275,000 300,000 7,732,282 | -\$162,500 9,924 300,000 325,000 75,000 37,384 | -3.00% 0.97% - 118.18% 25.00% 0.01% |
| Total Revenue - Excluding Grants | \$15,329,111 | \$14,744,303 | \$584,808 | 3.97% |
| Annual Amount to be Paid By Taxpayers | \$42,627,975 | \$41,744,711 | \$883,264 | 2.116% |

- Municipal operating costs have increased \$1,468,072 for 2022 which have been marginally offset by increased revenues of \$584,808, resulting in a municipal tax increase to taxpayers of \$883,264 or 2.116 %.
- ▶ See Slides 3 and 4 for further details of revenue and cost changes for 2022.

Revenue Changes in 2022 Budget

| State Aid | | | | |
|-----------------------------|-------------|--|--|--|
| 2021 State Aid w/TSA | \$5,410,130 | | | |
| 2022 State Aid - Stabilized | \$5,247,630 | | | |
| Net Decrease | -\$162,500 | | | |

Municipal Revenues

\$2,762,500 in transitional aid was converted to permanent State Aid of \$2,600,000 for 2021 and beyond resulting in a final reduction of \$162,500 for 2022. State Aid is now STABLE at this higher level.

| 2022 EMS Billings | \$325,000 | |
|-------------------|-----------|--|
| | | |

| 2022 EMS Billings | \$325,000 | Revenue Summary | | |
|--|-----------|-------------------|------------|--|
| BOE - One Time Crossing Guard Contribution | \$300,000 | Revenues Changes | \$747,308 | |
| Construction Permit Fees | \$75,000 | Less: TSA Loss | -\$162,500 | |
| Net, Other revenues | \$47,308 | 2022 Revenue Gain | \$584,808 | |
| Total 2022 Revenue Gain | \$747,308 | | | |

Overall, our revenues remained substantially stable for 2022. The reduction in State Aid was wholly offset by the full year revenue estimate for EMS services and an increase in Construction Permit Fees for 2022. With the exception of the BOE's one-time contribution, going forward our revenues are expected to remain at current levels.

Operating Cost Changes for 2022

| Salary | | | | | |
|---|-----------|--|--|--|--|
| Public Safety including Emergency Rescue Ser. | \$624,079 | | | | |
| DPW | 47,000 | | | | |
| Parks & Public Property | 0 | | | | |
| Public Affairs | 0 | | | | |
| Revenue & Finance | 0 | | | | |
| Mayor's Office | 0 | | | | |
| Total | \$796,079 | | | | |

| Total Cost Changes | | | | |
|--------------------|-----------|--|--|--|
| Salaries | \$671,079 | | | |
| Other Expenses | 796,993 | | | |
| Grand Total | 1,468,072 | | | |

| Other Expenses | |
|---|-------------------------------|
| Sewer | \$221,000 |
| Pension: Police/Fire Other ERIP Phase Out | 325,000 91,000 -121,979 |
| Group Medical Insurance | 215,493 |
| Gasoline | 115,888 |
| Reserve for Uncollected Taxes | 91,000 |
| Library Statutory Increase | 53,721 |
| Aid to School/County - TSA | -105,479 |
| Debt Service | -75,722 |
| Other Expenses < \$25K | -12,929 |
| Total | \$796,993 |

- Union contract negotiations are pending, as such, salary increases are subject to change.
- Salary, Sewer, Pension and Group Medical costs are the primary drivers of our annual cost increases.
- Gasoline costs have increased while our overall debt service costs has declined.

2022 Water Utility Budget Summary

| Budget | 2022 | 2021 | Change | % Change |
|--------------------------------------|----------------|----------------|--------------|----------|
| Water and Maintenance Fee Revenue | \$4,868,000.00 | \$4,625,163.00 | \$242,413.00 | 5.25% |
| Less: Operating Costs | 4,868,000.00 | 4,625,163.00 | 242,413.00 | 5.25% |
| Water Utility - Stable | \$0.00 | \$0.00 | \$0.00 | 0.00% |

| Budget Category | 2022 | 2021 | 2020 | 2019 | 22-21 Change | % Change |
|--|----------------|----------------|----------------|----------------|-----------------|----------|
| Salaries & Wages | \$1,669,665.00 | \$1,656,000.00 | \$1,700,000.00 | \$1,650,000.00 | \$13,665.00 | .83% |
| N. Jersey District Water | 1,250,000.00 | 1,197,000.00 | 1,200,000.00 | 1,200,000.00 | \$53,000.00 | 4.43% |
| Purchase of Water (P.V./Newark) | 960,000.00 | 840,000.00 | 805,000.00 | 855,000.00 | \$120,000.00 | 14.29% |
| Debt Service | 182,335.00 | 123,363.00 | 110,000.00 | 110,745.00 | \$58,972.00 | 47.80% |
| Medical Insurance/Other Ins. | 280,000.00 | 280,000.00 | 275,000.00 | 285,000.00 | \$0.00 | 0.00% |
| Social Security/Unemployment/ Pension | 151,000.00 | 155,000.00 | 141,000.00 | 131,000.00 | -\$4,000.00 | -2.58% |
| Water Utility Operations - Supplies & Equipment | 375,000.00 | 373,800.00 | 384,750.00 | 326,750.00 | \$1,200.00 | 0.32% |
| Total: | \$4,868,000.00 | \$4,625,163.00 | \$4,615,750.00 | \$4,558,495.00 | \$242,837.00 | 5.25% |

- Overall, costs will increase \$242,837 for 2022, primarily from water distribution charges totaling \$173,000, an increase in debt service \$58,972 and net other changes of \$10,865.
- Although operating costs have increased, a water rate increase is not expected for 2022.

Municipal Budget by Service Area

| | 2022 | | 2021 | | 2014 | |
|--|--------------------------|--------|---------------------------|--------|------------------|--------|
| Police, Fire, EMS, & St. Municipal Court \$5,340,263.36 24.23% | \$ 27,377,105.59 | 47.24% | \$ 26,316,613.00 | 46.59% | \$ 22,036,842.23 | 43.68% |
| Roadway, sewer maintenance and treatment, streetlighting, recycling \$1,140,114.70 17.01% | \$ 7,840,866.93 | 13.53% | \$ 7,537,165.00 | 13.34% | \$ 6,700,752.23 | 13.28% |
| Insurance other than medical, Reserve for Uncollected Taxes (RUT) \$1,023,522.00 17.98% | \$ 6,717,265.00 | 11.59% | \$ 6,502,656.00 | 11.51% | \$ 5,693,743.00 | 11.29% |
| All parks, building, and tree maintenance; recreation, oil, electricity, and telephones \$209,379.78 5.23% | \$ 4,210,310.07 | 7.26% | \$ 4,147,757.00 | 7.34% | \$ 4,000,930.29 | 7.93% |
| Administrative operations - legal, treasury, IT, municipal clerk, construction code, tax assessor, purchasing and redevelopment \$274.27 0.01% | \$ 4,240,271.84 | 7.31% | \$ 4,343,415.00 | 7.69% | \$ 4,239,997.57 | 8.41% |
| Health and veterans' services, garbage collection \$180,780.79 5.28% | \$ 3,606,933.62 | 6.22% | \$ 3,655,073.00 | 6.47% | \$ 3,426,152.83 | 6.79% |
| Debt Service (\$527,713.89) (18.94%) | \$ 2,258,450.11 | 3.90% | \$ 2,334,173.00 | 4.13% | \$ 2,786,164.00 | 5.52% |
| Library Services \$144,577.00 9.26% | \$ 1,705,883.00 | 2.95% | \$ 1,652,162.00 | 2.92% | \$ 1,561,306.00 | 3.10% |
| 2014-2022 | \$ 57,957,086.16 | | \$ 56,489,014.00 | | \$ 50,445,888.15 | |
| \$ Change \$ 7,511,198.01 % Change 14.89% | \$ 1,468,072.16 2.60% | | \$ 6,043,125.85 11.98% | | | |

Comparative analysis of the change in the costs to provide municipal services including the Library since 2014 - HLR closure as the base year for comparison purposes.